

7 STEP BUYER PROCESS

HOMES
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1

GET PRE-APPROVED

Know your budget in advance so you can shop with confidence! Make sure you get a "pre-approval" not just a "rate-hold".

2

MEET WITH YOUR REALTOR

Discuss current market conditions, desired property, needs/wants, and timelines. Receive a regular listing report based on criteria.

3

START SHOPPING

This may take a few weeks or months or you might find your perfect fit home right away! This step depends on timing and inventory.

4

MAKE AN OFFER

We discuss a purchase price, what subjects are needed, items to include, dates that work best for possession. Negotiations begin!

5

REMOVE SUBJECTS

"Subjects" are items of due diligence you will want to do on a house before you commit to buying it. This usually takes about 2 weeks.

6

PREPARE FOR YOUR MOVE

Give landlord notice (if needed), book movers/utilities/cleaners, meet with lawyer to sign legal docs (usually 1 week prior to possession)

7

GET YOUR KEYS

We meet on possession day, take a final walk thru the home, have a little celebration and bubbly, and get your keys to your new home!